# **Kane County Government, IL**

## **Reverse Bond Auction** March 11, 2013

### **Bond Refinancing**

 Issuing new bonds to replace outstanding bonds either at or prior to maturity is called bond refinancing. Because interest rates are more favorable at the present time, the County is working with their financial advisor, Speer Financial, Inc., to refinance its debt prior to maturity with the intent of saving a considerable amount of money.

### **Reverse Auctions**

 Reverse auctions are possible due to the internet age which allows for auctions online. In a reverse auction the roles of the buyer and seller are reversed. In a traditional auction buyers bid against other buyers. In a reverse auction the seller bids against other sellers and a buyer compares the offers. This type of auction occurs in real time which also promotes transparency.

### **Bid Replay**

- The following 24 slides are captures taken from the Reverse Auction that took place on March 11, 2013 from 11:45 a.m. – 12:00 p.m.
- There were a total of 23 bids from 7 bidders.
- The total amount from this auction was \$29,010,000

<< Back	For	ward	>>	Play/Pause	Results	Exit	Summ	ary	Best Bids	
15x (1min)		• Fr	ame:	1 of 24 Next Up	odate: 11:50	:38 an	n <b>Replay</b>	Tim	e: 11:45:54 am	
		_		_					[ About this page ]	
Auction	Date		Туре	Start	End		Last Up	date	e Status	
Mon., Mar 1	1, 201	13 .	AON	11:45:00 am	12:00:00 p	m   1	1:45:01 a	m El	DT In-Progress	
\$29,010,000 <sup>*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013										
					+ Discount	/		Bid	Cumulative	
Bidder	Firm	TIC	Time	Gross Interest	(Premium)	Total	l Interest	No.	Improvement	
						To	tal Bids:	0		

<< Back	Forward	i>> Pla	y/Pause	Results	Exit	Summary	Best Bids			
15x (1min)	• F	rame: 2 of 2	24 Next Upd	<b>late:</b> 11:54	4:05 ar	n <b>Replay Time</b>	: 11:50:38 am			
						[	About this page	Ī		
Auction	Auction Date Type Start End Last Update Statu									
Mon., Mar	Mon., Mar 11, 2013 AON 11:45:00 am 12:00:00 pm 11:50:38 am EDT In-Progre									
\$29,010,000*										
				•	-					
			e County of	-						
		G	eneral Oblig	gation Bor	ıds,					
		(A	Iternate Rev	venue Sou	rce)					
			Series	2013						
				Gro	ss	+ Discount/	Total	Bid	Cumulative	
Bidde	er Firm	TIC	Time	Inter	est	(Premium)	Interest	No.	Improvement	
1st JANN-I	MD Janney	2.286411%	11:50:38 an	n \$5,966,2	35.00	(1,277,324.10)	\$4,688,910.90	1	-	
							Total Bids:	1		

<< Back	Forwar	rd >>	Play/Pause	Results	Exit	Summary	Best Bids		
15x (1min) • Frame: 3 of 24 Next Update: 11:56:12 am Replay Time: 11:54:05 am									
Frame: 5 of 24 Next Update: 11:56:12 am Keplay Time: 11:54:05 am									
		_	_	_		[ 4	bout this page ]		
Auction ]	Auction Date Type Start End Last Update Status								
Mon., Mar 11, 2013		AON	11:45:00 am	12:00:00 p	1	1:54:05 am EDT	In-Progress		

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	JANN-MD	<u>Janney</u>	2.286411%	11:50:38 am	\$5,966,235.00	(1,277,324.10)	\$4,688,910.90	1	-
2nd	UBSF-VP	UBS Financial	2.326807%	11:54:05 am	\$7,929,650.00	(2,973,483.10)	\$4,956,166.90	1	-
	Total Bids:								

<< Back	Forwar	d >>	Play/Pause	Results	Exit	Summary	Best Bids		
15x (1min)	15x (1min) • Frame: 4 of 24 Next Update: 11:56:57 am Replay Time: 11:56:12 am								
						[ <u>At</u>	out this page ]		
Auction Da	ate	Туре	Start	End		Last Update	Status		
Mon., Mar 11, 2013 AON 11:45:00 am 12:00:00 pm 11:56:12 am EDT In-Progre									
\$20.010.000*									

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	UBSF-VP	UBS Financial	2.277924%	11:56:12 am	\$7,929,650.00	(3,067,831.50)	\$4,861,818.50	2	0.048883%
2nd	JANN-MD	<u>Janney</u>	2.286411%	11:50:38 am	\$5,966,235.00	(1,277,324.10)	\$4,688,910.90	1	-
	Total Bids								

Forward >>	Play/Pause	Results	Exit	Summary	Best Bids						
15x (1min) • Frame: 5 of 24 Next Update: 11:57:29 am Replay Time: 11:56:38 am											
[ About this page ]											
te Type	Start	End		Last Update	Status						
2013 AON	11:45:00 am	12:00:00 pr	m   1	1:56:38 am EDT	In-Progress						
	Frame:	Frame: 5 of 24 Next Up	Frame: 5 of 24 Next Update: 11:57: te Type Start End	Frame: 5 of 24 Next Update: 11:57:29 an te Type Start End	Frame: 5 of 24 Next Update: 11:57:29 am Replay Time: 11 [Ab te Type Start End Last Update						

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	JANN-MD	<u>Janney</u>	2.266890%	11:56:38 am	\$5,966,235.00	(1,313,586.60)	\$4,652,648.40	2	0.019521%
2nd	UBSF-VP	UBS Financial	2.277924%	11:56:12 am	\$7,929,650.00	(3,067,831.50)	\$4,861,818.50	2	0.048883%
	Total Bids								

<< Back	Forwar	rd >>	Play/Pause	Results	Exit	Summary	Best Bids		
<sup>15x (1min)</sup> <b>Frame:</b> 6 of 24 Next Update: 11:58:14 am Replay Time: 11:57:29 am									
			_	_		[ <u>At</u>	out this page ]		
Auction		Туре	Start	End		Last Update	Status		
Mon., Mar 11, 2013		AON	11:45:00 am	12:00:00	pm   ]	1:57:29 am EDT	In-Progres		

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%
2nd	JANN-MD	Janney	2.266890%	11:56:38 am	\$5,966,235.00	(1,313,586.60)	\$4,652,648.40	2	0.019521%
	Total Bids								

<< Back	Forward >>		rd >> Play/Pause Results Exit		Exit	Summary	Best Bids				
15x (1min) • Frame: 7 of 24 Next Update: 11:58:35 am Replay Time: 11:57:50 am											
Auction	[ <u>About this page</u> ] Auction Date Type Start End Last Update Status										
Mon., Mar 1		AON	11:45:00 am	12:00:00	pm 1	1:57:50 am EDT	In-Progres				

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	JANN-MD	<u>Janney</u>	2.255193%	11:57:50 am	\$5,966,235.00	(1,335,344.10)	\$4,630,890.90	3	0.031218%
2nd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%
							<b>Total Bids:</b>	6	

<< Back	Forward >>		ard >> Play/Pause Results Ex		Exit	Summary	Best Bids			
15x (1min) Frame: 8 of 24 Next Update: 11:58:49 am Replay Time: 11:58:04 am [About this page]										
Auction DateTypeStartEndLast UpdateStatusMon., Mar 11, 2013AON11:45:00 am12:00:04 pm11:58:04 am EDTIn-Progress										
Auction Extended To 12:00:04 pm										

					Gross	+ Discount/	Discount/ Total		Cumulative	
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement	
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-	
2nd	JANN-MD	<u>Janney</u>	2.255193%	11:57:50 am	\$5,966,235.00	(1,335,344.10)	\$4,630,890.90	3	0.031218%	
3rd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%	
	Total Bids									

<< Back			Play/Pause	Results	Exit	Summary	Best Bids			
<sup>15x (1min)</sup> <b>Frame:</b> 9 of 24 Next Update: 11:58:51 am Replay Time: 11:58:06 am										
	[ <u>About this page</u> ]									
Auction 1	Date	Туре	Start	End		Last Update	Status			
Mon., Mar 1	Ion., Mar 11, 2013 AON 11:45:00 am 12:00:04 pm 11:58:06 am EDT In-Progress									
Auction Extended To 12:00:04 pm										

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.255193%	11:57:50 am	\$5,966,235.00	(1,335,344.10)	\$4,630,890.90	3	0.031218%
3rd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
	Total Bids:								

<< Back			Play/Pause	Results Exit		Summary	Best Bids			
15x (1min) Frame: 10 of 24 Next Update: 11:58:52 am Replay Time: 11:58:07 am [About this page]										
	Auction DateTypeStartEndLast UpdateStatusMon., Mar 11, 2013AON11:45:00 am12:00:04 pm11:58:07 am EDTIn-Progress									
Auction Extended To 12:00:04 pm										

					Gross	+ Discount/	Total	Bid	Cumulative	
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement	
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-	
2nd	JANN-MD	<u>Janney</u>	2.255193%	11:57:50 am	\$5,966,235.00	(1,335,344.10)	\$4,630,890.90	3	0.031218%	
3rd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%	
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-	
5th	WELL-AP	Wells Fargo	2.558 <mark>426%</mark>	11:58:07 am	\$9,724,015.00	(4,122,289.00)	\$5,601,726.00	1	-	
	Total Bids									

<< Back	Forwa	rd >>	Play/Pause	Results	Exit	Summary	Best Bids			
15x (1min)	Frame: 11 of 24 Next Update: 11:59:01 am Replay Time: 11:58:16 am									
					_	[ <u>A</u>	bout this page ]			
Auction ]	Date	Туре	Start	End		Last Update	Status			
Mon., Mar 1	Mon., Mar 11, 2013 AON 11:45:00 am 12:00:04 pm 11:58:16 am EDT In-Progress									
Auction Extended To 12:00:04 pm										

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.255193%	11:57:50 am	\$5 <b>,966,</b> 235.00	(1,335,344.10)	\$4,630,890.90	3	0.031218%
3rd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	WELL-AP	Wells Fargo	2.558426%	11:58:07 am	\$9,724,015.00	(4,122,289.00)	\$5,601,726.00	1	-
							Total Bids:	10	

<< Back	Forwa	rd >>	Play/Pause	Results	Exit	Summary	Best Bids		
15x (1min) Frame: 12 of 24 Next Update: 11:59:09 am Replay Time: 11:58:24 am [About this page]									
Auction DateTypeStartEndLast UpdateStatusMon., Mar 11, 2013AON11:45:00 am12:00:04 pm11:58:24 am EDTIn-Progress									
Auction Extended To 12:00:04 pm									

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.227946%	11:58:24 am	\$5,966,235.00	(1,386,111.60)	\$4,580,123.40	4	0.058465%
3rd	UBSF-VP	UBS Financial	2.262934%	11:57:29 am	\$7,929,650.00	(3,096,841.50)	\$4,832,808.50	3	0.063873%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	WELL-AP	Wells Fargo	2.558426%	11:58:07 am	\$9,724,015.00	(4,122,289.00)	\$5,601,726.00	1	-
	Total Bids:	11							

<< Back	Forwa	rd >>	Play/Pause	Results Ex	it	Summary	Best Bids		
15x (1min) Frame: 13 of 24 Next Update: 11:59:12 am Replay Time: 11:58:27 am [About this page]									
						-			
Auction ]	Date	Туре	Start	End		Last Update	Status		
Mon., Mar 11, 2013 AON 11:45:00 am 12:00:04 pm 11:58:27 am EDT In-1							In-Progress		
Auction Extended To 12:00:04 pm									

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.227946%	11:58:24 am	\$5,966,235.00	(1,386,111.60)	\$4,580,123.40	4	0.058465%
3rd	UBSF-VP	UBS Financial	2.247962%	11:58:27 am	\$7,929,650.00	(3,125,851.50)	\$4,803,798.50	4	0.078845%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	WELL-AP	Wells Fargo	2.558426%	11:58:07 am	\$9,724,015.00	(4,122,289.00)	\$5,601,726.00	1	-
Total Bids									

<< Back	Forwa	rd >>	Play/Pause	Results	Exit	Summary	Best Bids		
15x (1min) Frame: 14 of 24 Next Update: 11:59:31 am Replay Time: 11:58:46 am [About this page]									
	Auction DateTypeStartEndLast UpdateStatusMon., Mar 11, 2013AON11:45:00 am12:00:04 pm11:58:46 am EDTIn-Progress								
Auction Extended To 12:00:04 pm									

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5, <b>966</b> ,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.227946%	11:58:24 am	\$5,966,235.00	(1,386,111.60)	\$4,580,123.40	4	0.058465%
3rd	UBSF-VP	UBS Financial	2.247962%	11:58:27 am	\$7,929,650.00	(3,125,851.50)	\$4,803,798.50	4	0.078845%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	WELL-AP	<u>Wells Fargo</u>	2.514146%	11:58:46 am	\$9,724,015.00	(4,209,319.00)	\$5,514,696.00	2	0.044280%
Total Bids:									

<< Back	Forwa	rd >>	Play/Pause	Results E	xit	Summary	Best Bids		
15x (1min)	15x (1min) Frame: 15 of 24 Next Update: 11:59:40 am Replay Time: 11:58:55 am								
						[ <u>A</u> ]	bout this page ]		
Auction 1	Date	Туре	Start	End		Last Update	Status		
Mon., Mar 11, 2013 AON 11:45:00 am 12:00:04 pm 11:58:55 am EDT In-Pro							In-Progress		
Auction Extended To 12:00:04 pm									

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5, <b>966</b> ,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5, <b>966</b> ,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
3rd	UBSF-VP	UBS Financial	2.247962%	11:58:27 am	\$7,929,650.00	(3,125,851.50)	\$4,803,798.50	4	0.078845%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	WELL-AP	Wells Fargo	2.514146%	11:58:46 am	\$9,724,015.00	(4,209,319.00)	\$5,514,696.00	2	0.044280%
Total Bids:									

<< Back	Forward	>>	Play/Pause	Results	Exit	Summary	Best Bids		
15x (1min) <b>Frame:</b> 16 of 24 Next Update: 11:59:48 am Replay Time: 11:59:03 am									
[ <u>About this page</u> ]									
Auction I	Auction Date Type Start End Last Update Status								
Mon., Mar 11, 2013		AON	11:45:00 am	12:00:04 g	pm 1	1:59:03 am EDT	In-Progress		

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source)

Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5,966,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
3rd	UBSF-VP	UBS Financial	2.247962%	11:58:27 am	\$7,929,650.00	(3,125,851.50)	\$4,803,798.50	4	0.078845%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.409395%	11:58:16 am	\$9,262,645.00	(3,987,183.25)	\$5,275,461.75	1	-
6th	HUTC-JV	Hutchinson	2.461281%	11:59:03 am	\$5,334,612.50	(365,798.00)	\$4,968,814.50	1	-
7th	WELL-AP	Wells Fargo	2.514146%	11:58:46 am	\$9,724,015.00	(4,209,319.00)	\$5,514,696.00	2	0.044280%
	15								

<< Back	Forwa	rd >>	Play/Pause	Results E	xit	Summary	Best Bids	
<sup>15x (1min)</sup> <b>Frame:</b> 17 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:19 am								
						[ <u>A</u>	bout this page ]	
Auction ]	Date	Туре	Start	End		Last Update	Status	
Mon., Mar 1	1, 2013	AON	11:45:00 am	12:00:04 pm	1	1:59:19 am EDT	In-Progress	
Austion Extended To 12:00:04 pm								

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5,966,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
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4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.330084%	11:59:19 am	\$9,262,645.00	(4,144,243.43)	\$5,118,401.57	2	0.079311%
6th	HUTC-JV	Hutchinson	2.461281%	11:59:03 am	\$5,334,612.50	(365,798.00)	\$4,968,814.50	1	-
7th	WELL-AP	Wells Fargo	2.514146%	11:58:46 am	\$9,724,015.00	(4,209,319.00)	\$5,514,696.00	2	0.044280%
Total Bids:									

<< Back	Forwa	rd >>	Play/Pause	Results Ex	cit	Summary	Best Bids			
15x (1min)	<sup>15x (1min)</sup> Frame: 18 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:22 am									
				-		[ <u>A</u> ]	bout this page ]			
Auction ]	Auction Date Type Start End Last Update Status									
Mon., Mar 11, 2013 AON 11:45:00 am 12:00:04 pm 11:59:22 am EDT In-Progr							In-Progress			

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5,966,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
3rd	UBSF-VP	UBS Financial	2.247962%	11:58:27 am	\$7,929,650.00	(3,125,851.50)	\$4,803,798.50	4	0.078845%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.330084%	11:59:19 am	\$9,262,645.00	(4,144,243.43)	\$5,118,401.57	2	0.079311%
6th	HUTC-JV	Hutchinson	2.461281%	11:59:03 am	\$5,334,612.50	(365,798.00)	\$4,968,814.50	1	-
7th	WELL-AP	Wells Fargo	2.470030%	11:59:22 am	\$9,724,015.00	(4,296,349.00)	\$5,427,666.00	3	0.088396%
Total Bids:									

<< Back	Forwar	'd >>	Play/Pause	Results Ex	cit	Summary	Best Bids			
15x (1min)	<sup>15x (1min)</sup> <b>Frame:</b> 19 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:27 am									
<u> </u>						[ <u>A</u>	bout this page ]			
	Auction Date Type Start End Last Update Status									
Mon., Mar 1	Mon., Mar 11, 2013   AON   11:45:00 am   12:00:04 pm   11:59:27 am EDT   In-Progress									

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5 <b>,966</b> ,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5,966,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
3rd	UBSF-VP	UBS Financial	2.225968%	11:59:27 am	\$5,975,160.00	(1,398,616.70)	\$4,576,543.30	5	0.100839%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.330084%	11:59:19 am	\$9,262,645.00	(4,144,243.43)	\$5,118,401.57	2	0.079311%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	Wells Fargo	2.470030%	11:59:22 am	\$9,724,015.00	(4,296,349.00)	\$5,427,666.00	3	0.088396%
	Total Bids:	19							

<< Back	Forward >>	Play/Pause	Results	Exit	Summary	Best Bids		
<sup>15x (1min)</sup> <b>Frame:</b> 20 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:50 am								
1					[ ]	bout this page ]		
Auction ]	Date Typ	e Start	End		Last Update	Status		
Mon., Mar 1	1, 2013 AOI	N 11:45:00 am	12:00:04 <b>f</b>	om   1	1:59:50 am EDT	In-Progress		

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	UBSF-VP	UBS Financial	2.179413%	11:59:50 am	\$5,975,160.00	(1,485,646.70)	\$4,489,513.30	6	0.147394%
3rd	JANN-MD	<u>Janney</u>	2.202448%	11:58:55 am	\$5,966,235.00	(1,433,725.15)	\$4,532,509.85	5	0.083963%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.330084%	11:59:19 am	\$9,262,645.00	(4,144,243.43)	\$5,118,401.57	2	0.079311%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	Wells Fargo	2.470030%	11:59:22 am	\$9,724,015.00	(4,296,349.00)	\$5,427,666.00	3	0.088396%
							<b>Total Bids:</b>	20	

<< Back	Forwa	rd >>	Play/Pause	Results	Exit	Summary	Best Bids	
15x (1min) • Frame: 21 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:58 am								
Frame: 21 of 24 Next Opdate: 12.00.04 pm Keplay Time: 11.59.58 am								
		_	-			[ <u>A</u>	bout this page ]	
Auction 1	Date	Туре	Start	End		Last Update	Status	
Mon., Mar 1	1, 2013	AON	11:45:00 am	12:00:04 p	om   1	1:59:58 am EDT	In-Progress	

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5 <b>,966</b> ,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.152512%	11:59:58 am	\$5,966,235.00	(1,527,274.20)	\$4,438,960.80	6	0.133899%
3rd	UBSF-VP	UBS Financial	2.179413%	11:59:50 am	\$5,975,160.00	(1,485,646.70)	\$4,489,513.30	6	0.147394%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.330084%	11:59:19 am	\$9,262,645.00	(4,144,243.43)	\$5,118,401.57	2	0.079311%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	Wells Fargo	2.470030%	11:59:22 am	\$9,724,015.00	(4,296,349.00)	\$5,427,666.00	3	0.088396%
							Total Bids:	21	

rd >>	Play/Pause	Results	Exit	Summary	Best Bids			
15x (1min) • Frame: 22 of 24 Next Update: 12:00:04 pm Replay Time: 11:59:59 am								
				[ <u>A</u>	bout this page ]			
Auction Date Type Start End Last Update Status								
AON	11:45:00 am	12:00:04 pr	n   11	1:59:59 am EDT	In-Progress			
	Туре	Frame: 22 of 24 Next U	Frame: 22 of 24 Next Update: 12:00	Frame: 22 of 24 Next Update: 12:00:04 pr Type Start End	Frame: 22 of 24 Next Update: 12:00:04 pm Replay Time: 7 [A Type Start End Last Update			

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.152512%	11:59:58 am	\$5,966,235.00	(1,527,274.20)	\$4,438,960.80	6	0.133899%
3rd	UBSF-VP	UBS Financial	2.179413%	11:59:50 am	\$5,975,160.00	(1,485,646.70)	\$4,489,513.30	6	0.147394%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.313387%	11:59:59 am	\$9,262,645.00	(4,177,443.44)	\$5,085,201.56	3	0.096008%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	Wells Fargo	2.470030%	11:59:22 am	\$9,724,015.00	(4,296,349.00)	\$5,427,666.00	3	0.088396%
							<b>Total Bids:</b>	22	

<< Back	Forwa	rd >>	Play/Pause	Results	Exit	Summary	Best Bids	
<sup>15x (1min)</sup> <b>Frame:</b> 23 of 24 Next Update: 12:00:04 pm Replay Time: 12:00:00 pm								
						[ <u>A</u>	bout this page ]	
Auction Date Ty Mon., Mar 11, 2013 AC			<b>Start</b> 11:45:00 am	End 12:00:04 pr		Last Update 2:00:00 pm EDT	Status In-Progress	

\$29,010,000<sup>\*</sup> The County of Kane, Illinois General Obligation Bonds, (Alternate Revenue Source) Series 2013

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.152512%	11:59:58 am	\$5,966,235.00	(1,527,274.20)	\$4,438,960.80	6	0.133899%
3rd	UBSF-VP	UBS Financial	2.179413%	11:59:50 am	\$5,975,160.00	(1,485,646.70)	\$4,489,513.30	6	0.147394%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.313387%	11:59:59 am	\$9,262,645.00	(4,177,443.44)	\$5,085,201.56	3	0.096008%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	Wells Fargo	2.444370%	12:00:00 pm	\$9,724,015.00	(4,347,116.50)	\$5,376,898.50	4	0.114056%
Total Bids							23		

<< Back	Forwar	'd >>	Play/Pause	Results	Exit	Summary	Best Bids
15x (1min)	15x (1min) - Frame: 24 of 24 Next Update: N/A Replay Time: 12:00:05 pm						
[ About this page ]							
Auction	Date	Туре	Start	End		Last Update	Status
Mon., Mar 1	1, 2013	AON	11:45:00 am	12:00:04	pm	12:00:05 pm EDT	Pending
Auction Closed At 12:00:04 pm							

					Gross	+ Discount/	Total	Bid	Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)	Interest	No.	Improvement
1st	RWBA-DK	Robert Baird	2.119816%	11:58:04 am	\$5,966,235.00	(1,588,742.39)	\$4,377,492.61	1	-
2nd	JANN-MD	<u>Janney</u>	2.152512%	11:59:58 am	\$5,966,235.00	(1,527,274.20)	\$4,438,960.80	6	0.133899%
3rd	UBSF-VP	UBS Financial	2.179413%	11:59:50 am	\$5,975,160.00	(1,485,646.70)	\$4,489,513.30	6	0.147394%
4th	BMOC-RB	BMO Capital	2.287869%	11:58:06 am	\$7,357,775.00	(2,512,473.04)	\$4,845,301.96	1	-
5th	MESI-DO	Mesirow	2.313387%	11:59:59 am	\$9,262,645.00	(4,177,443.44)	\$5,085,201.56	3	0.096008%
6th	HUTC-JV	Hutchinson	2.351454%	11:59:27 am	\$5,334,612.50	(565,798.00)	\$4,768,814.50	2	0.109827%
7th	WELL-AP	<u>Wells Fargo</u>	2.444370%	12:00:00 pm	\$9,724,015.00	(4,347,116.50)	\$5,376,898.50	4	0.114056%
							<b>Total Bids:</b>	23	

### **Best Bid**

- Best AON Bidder: Robert Baird
- Best AON TIC: 2.119816%
- Purchase Price: \$30,598,742.39
- Time Submitted: March 11, 2013 at 11:58 a.m.

### **Best Bid Details**

- Issue Size: \$29,0101,000
- Gross Interest: \$5,966,235.00
- Plus Discount/(Less Premium): (1,588,742.39)
- Total Interest Cost: \$4,377,492.61
- True Interest Rate: 2.119816%
- Total Bond Years: 199,172.00
- Average Life: 6.866 years

### Best Bid Details (cont.)

Due	Principal Amount <sup>*</sup>	Serial/ Sinker/ Term	Coupon
Dec 15, 2013	\$1,275,000	Serial	2.000%
Dec 15, 2014	\$1,665,000	Serial	3.000%
Dec 15, 2015	\$2,800,000	Serial	3.000%
Dec 15, 2016	\$2,070,000	Serial	3.000%
Dec 15, 2017	\$2,170,000	Serial	3.000%
Dec 15, 2018	\$2,285,000	Serial	3.000%
Dec 15, 2019	\$2,410,000	Serial	3.000%
Dec 15, 2020	\$2,540,000	Serial	3.000%
Dec 15, 2021	\$2,675,000	Serial	3.000%
Dec 15, 2022	\$2,835,000	Serial	3.000%
Dec 15, 2023	\$3,005,000	Serial	3.000%
Dec 15, 2024	\$3,280,000	Serial	3.000%
<b>Purchase Price:</b>	\$30,598,742.39	1	

### **Summary of Proceedings**

- To view a synopsis of the actual reverse auction as it took place online, visit the Speer Financial, Inc. website at: <u>https://www.speerauction.com</u>
- From there, click on the Replays button, then click on the County of Kane link.
- You can choose the speed of the replay from a drop-down menu on that web page.

### Questions

- If you have any further questions, please call Kane County Finance Executive Director
   Joseph Onzick, CFO, at 630-208-5113.
- Visit the Kane County Finance web page at: <u>http://www.countyofkane.org/Pages/finance.</u> <u>aspx</u>